



EUROPEAN DIGITAL LANDSCAPE 2014

WE ARE SOCIAL'S SNAPSHOT OF KEY DIGITAL DATA & STATISTICS

COUNTRIES DETAILED IN THIS REPORT



01	ALBANIA
02	AUSTRIA
03	BELARUS
04	BELGIUM
ΛE	ROSNIA & HEDZI

05 BOSNIA & HERZEGOVINA06 BULGARIA07 CROATIA

08 CYPRUS

09	CZECH REPUBLIC
10	DENMARK
11	ESTONIA
12	FINLAND
13	FRANCE
14	GERMANY
15	GREECE
16	HUNGARY

17	ICELAND
18	IRELAND
19	ITALY
20	LATVIA
21	LITHUANIA
22	LUXEMBOURG
23	MACEDONIA

24 MALTA

25	MOLDOVA
26	MONTENEGRO
27	NETHERLANDS
28	NORWAY
29	POLAND
30	PORTUGAL
31	ROMANIA

32 RUSSIA

OLINDIA
34 SLOVAKIA
35 SLOVENIA
36 SPAIN
37 SWEDEN
38 SWITZERLAND

33 SERRIA

we are. social

IF YOU'D LIKE HELP TRANSLATING THESE FINDINGS INTO A POWERFUL SOCIAL STRATEGY, CONTACT US:

- © SAYHELLO@WEARESOCIAL.SG
- @WEARESOCIALSG
- +65 6423 1051
- WEARESOCIAL.SG



GLOBAL DATA SNAPSHOT

7,095,476,818

TOTAL POPULATION



52%

48%

URBAN

RURAL

2,640,432,161

INTERNET USERS



37%

INTERNET PENETRATION

1,858,450,660

ACTIVE SOCIAL NETWORK USERS



26%

SOCIAL NETWORKING PENETRATION

6,572,950,124

ACTIVE MOBILE SUBSCRIPTIONS



93%

SHARE OF GLOBAL USERS

NORTH AMERICA





CENTRAL AMERICA





SOUTH AMERICA

8%

POPULATION



SOCIAL MEDIA USERS

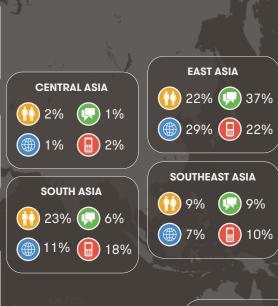
MOBILE SUBSCRIPTIONS





















EUROPEAN REGIONAL OVERVIEW

EUROPE

738,853,985

73%

27%

TOTAL POPULATION

URBAN RURAL

539,397,504

INTERNET USERS



68%

INTERNET PENETRATION

293,155,800

ACTIVE SOCIAL NETWORK USERS



40%

SOCIAL NETWORKING PENETRATION

1,025,340,015

ACTIVE MOBILE SUBSCRIPTIONS



139%

EUROPE'S GLOBAL SHARE

SHARE OF GLOBAL **POPULATION**

INTERNET USERS

SHARE OF GLOBAL

SHARE OF GLOBAL SOCIAL MEDIA USERS

SHARE OF GLOBAL **MOBILE USERS**



10.4%



18.9%



15.8%



17.2%



EUROPE: SOCIAL MEDIA USAGE

ACTIVE SOCIAL MEDIA USERS IN EUROPE ACCESSING SOCIAL MEDIA ON ANY DEVICE



293,155,800

ACTIVE SOCIAL MEDIA USERS IN EUROPE ACCESSING SOCIAL MEDIA ON MOBILE DEVICES



193,798,000



EUROPE: SOCIAL PENETRATION

ACTIVE SOCIAL MEDIA USERS ACCESSING SOCIAL MEDIA ON ANY DEVICE AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA USERS ACCESSING SOCIAL MEDIA ON MOBILE AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE MOBILE SOCIAL MEDIA USERS AS A PERCENTAGE OF TOTAL **ACTIVE SOCIAL MEDIA USERS**



40%



26%



EUROPE: MOBILE USAGE

TOTAL NUMBER OF **ACTIVE MOBILE USERS** (UNIQUE INDIVIDUALS)

MOBILE PENETRATION (UNIQUE USERS AS A PERCENTAGE OF TOTAL POPULATION)

TOTAL NUMBER OF ACTIVE MOBILE **SUBSCRIPTIONS** (CONNECTIONS)

AVERAGE NUMBER OF ACTIVE MOBILE **SUBSCRIPTIONS** PER UNIQUE USER



576M 78.0%



1,024M



1.78



EUROPE: MOBILE INDICATORS

NUMBER OF **ACTIVE MOBILE BROADBAND SUBSCRIPTIONS**

MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA USERS ACCESSING SOCIAL MEDIA ON A MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



353.9M



48%



193.8M





EUROPE: MOBILE CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



59%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



41%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT **ARE 3G CONNECTIONS**



COUNTRIES IN OUR EUROPEAN SUB-REGIONS



EUROPE

BELGIUM FAROE ISLANDS FRANCE **IRELAND** LUXEMBOURG **NETHERLANDS UNITED KINGDOM** **CENTRAL EUROPE**

AUSTRIA CROATIA CZECH REPUBLIC **GERMANY** HUNGARY LIECHTENSTEIN **POLAND** SLOVAKIA **SLOVENIA SWITZERLAND**

DENMARK FINLAND ICELAND NORWAY SWEDEN

ANDORRA GIBRALTAR ITALY MALTA MONACO **PORTUGAL** SAN MARINO SPAIN

EASTERN EUROPE

BELARUS RUSSIA UKRAINE

ESTONIA LATVIA LITHUANIA

ALBANIA BOSNIA & HERZEGOVINA **BULGARIA CYPRUS**

GREECE KOSOVO **MACEDONIA MOLDOVA MONTENEGRO ROMANIA SERBIA**



WESTERN EUROPE



WESTERN EUROPE

161,937,043

TOTAL POPULATION



83%

17%

URBAN

RURAL

137,694,632

INTERNET USERS



85%

INTERNET PENETRATION

80,894,000

ACTIVE FACEBOOK USERS



50%

FACEBOOK PENETRATION

192,540,314

ACTIVE MOBILE SUBSCRIPTIONS



119%

MOBILE INDICATORS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION





63.43M



60%

MOBILE CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



38%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



62%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT **ARE 3G CONNECTIONS**





CENTRAL EUROPE

CENTRAL EUROPE

167,844,786

TOTAL POPULATION



69%

31%

URBAN

RURAL

130,119,800

INTERNET USERS



78%

INTERNET PENETRATION

60,412,000

ACTIVE FACEBOOK USERS



36%

FACEBOOK PENETRATION

220,493,431

ACTIVE MOBILE SUBSCRIPTIONS



131%

MOBILE INDICATORS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



71.87M



43%



43.21M



MOBILE CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



50%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



50%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





SOUTHERN EUROPE



SOUTHERN EUROPE

120,240,738

TOTAL POPULATION



71%

29%

URBAN

RURAL

76,724,809

INTERNET USERS



64%

INTERNET PENETRATION

51,129,800

ACTIVE FACEBOOK USERS



43%

FACEBOOK PENETRATION

165,986,450

ACTIVE MOBILE SUBSCRIPTIONS



138%

MOBILE INDICATORS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



60.51M



50%



38.61M



MOBILE CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



63%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



37%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





NORTHERN EUROPE



NORTHERN EUROPE

24,979,971

TOTAL POPULATION



84% 16%

RURAL

URBAN

23,274,801

INTERNET USERS



93%

INTERNET PENETRATION

14,020,000

ACTIVE FACEBOOK USERS



56%

FACEBOOK PENETRATION

33,641,201

ACTIVE MOBILE SUBSCRIPTIONS



135%

MOBILE INDICATORS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



23.89M



96%



11.61M



MOBILE CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



22%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



78%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





EASTERN EUROPE

EASTERN EUROPE

196,699,575

TOTAL POPULATION



72%

28%

URBAN

RURAL

95,565,236

INTERNET USERS



49%

INTERNET PENETRATION

61,000,000

ACTIVE SOCIAL NETWORK USERS



31%

SOCIAL NETWORKING PENETRATION

331,920,471

ACTIVE MOBILE SUBSCRIPTIONS



169%

MOBILE INDICATORS

NUMBER OF **ACTIVE MOBILE BROADBAND SUBSCRIPTIONS**

MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA USERS ACCESSING SOCIAL MEDIA ON A MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



80.98M



41%



20.62M



MOBILE CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



84%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



16%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





BALTIC STATES

BALTIC STATES

6,960,676

TOTAL POPULATION



68%

URBAN RURAL

32%

5,026,306

INTERNET USERS

72%

INTERNET PENETRATION

2,280,000

ACTIVE FACEBOOK USERS



33%

FACEBOOK PENETRATION

9,380,547

ACTIVE MOBILE SUBSCRIPTIONS



135%

MOBILE INDICATORS

NUMBER OF **ACTIVE MOBILE BROADBAND SUBSCRIPTIONS**

MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA USERS ACCESSING SOCIAL MEDIA ON A MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



34% 2.35M



1.36M



MOBILE CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



48%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



52%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





SOUTH-EASTERN EUROPE



SOUTH-EASTERN EUROPE

61,191,196

TOTAL POPULATION

INTERNET USERS



59% 41%
URBAN RURAL

53%

32,480,986



INTERNET PENETRATION

23,420,000

ACTIVE FACEBOOK USERS



38%

FACEBOOK PENETRATION

71,377,601

ACTIVE MOBILE SUBSCRIPTIONS



117%

MOBILE SUBSCRIPTION PENETRATION

MOBILE INDICATORS

NUMBER OF **ACTIVE MOBILE BROADBAND SUBSCRIPTIONS**

MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA USERS ACCESSING SOCIAL MEDIA ON A MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



17.90M



29%



14.96M



MOBILE CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



66%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



34%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS

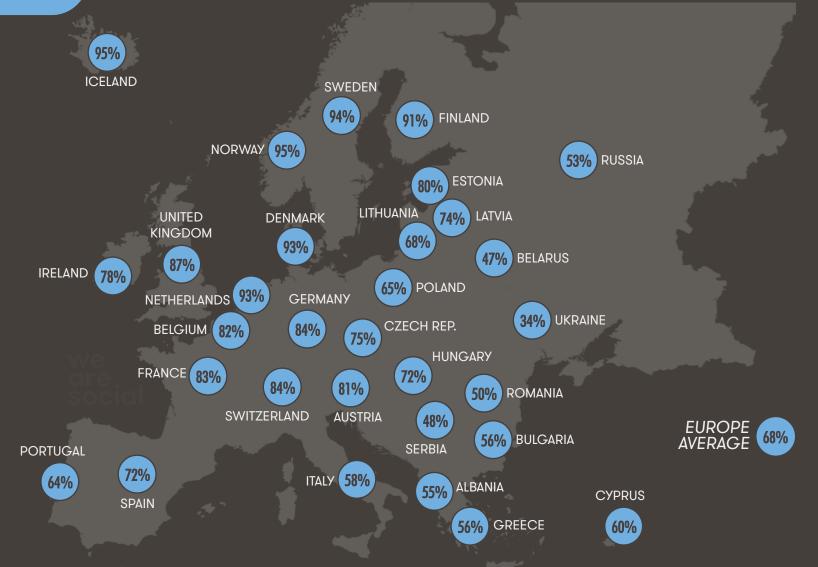




REGIONAL ANALYSIS



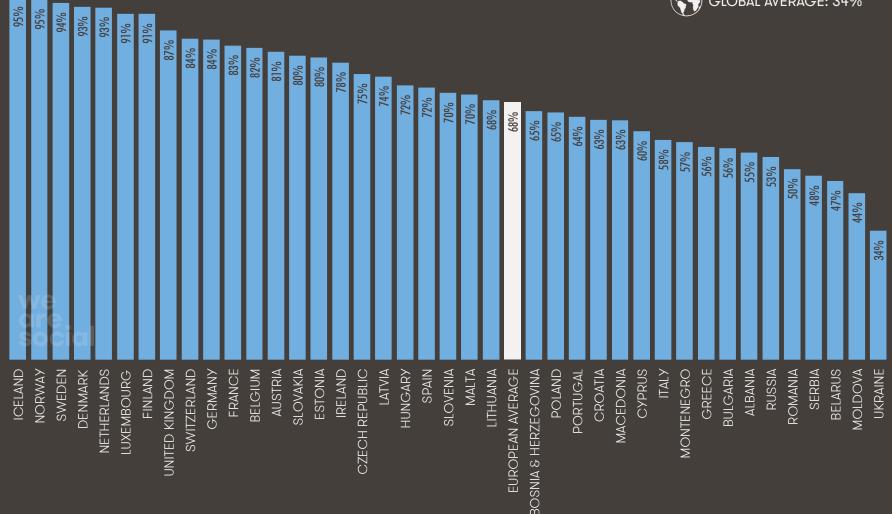
INTERNET PENETRATION IN EUROPE





INTERNET PENETRATION IN EUROPE







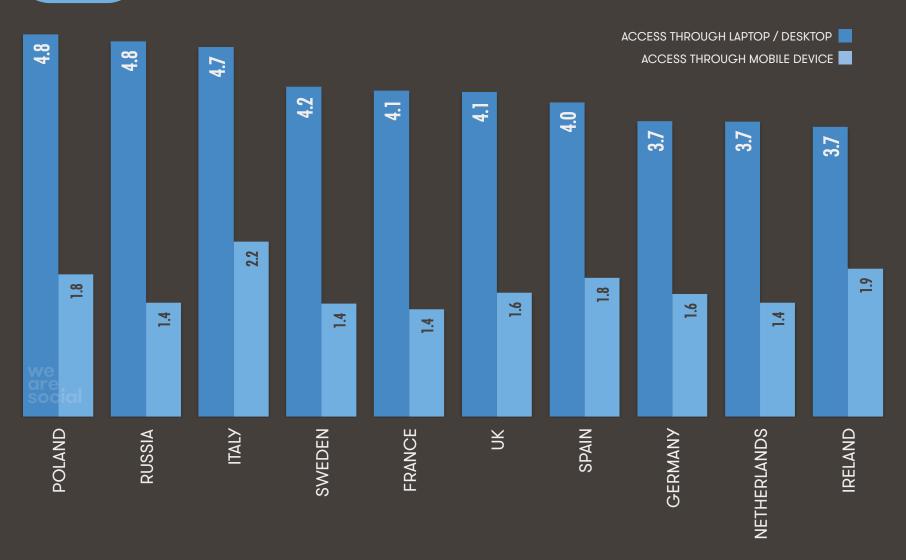
INTERNET USERS IN EUROPE





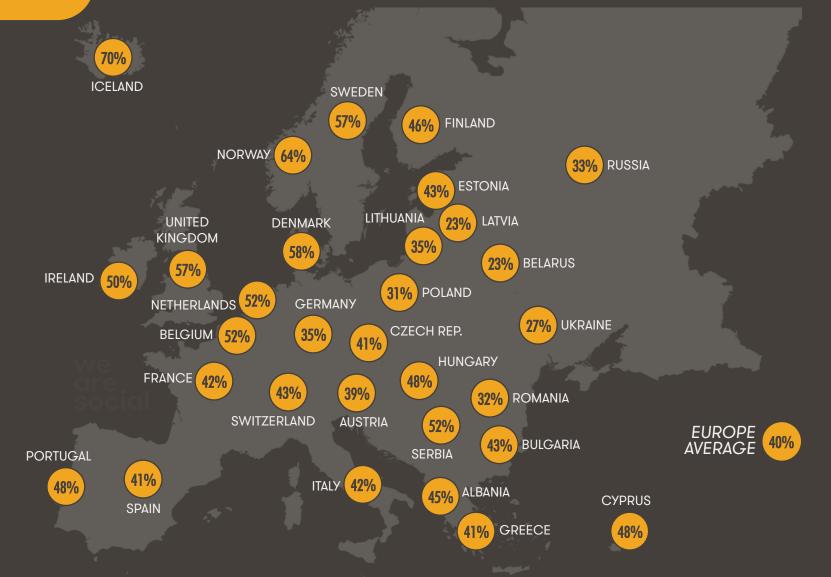
TIME SPENT ON THE INTERNET

AVERAGE NUMBER OF HOURS PER DAY SPENT BY INTERNET USERS ON THE INTERNET





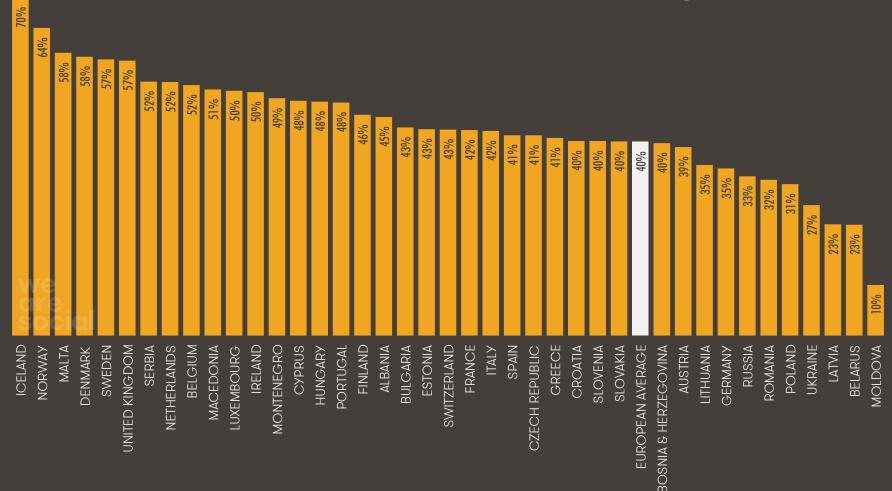
EUROPE: SOCIAL MEDIA PENETRATION





EUROPE: SOCIAL MEDIA PENETRATION







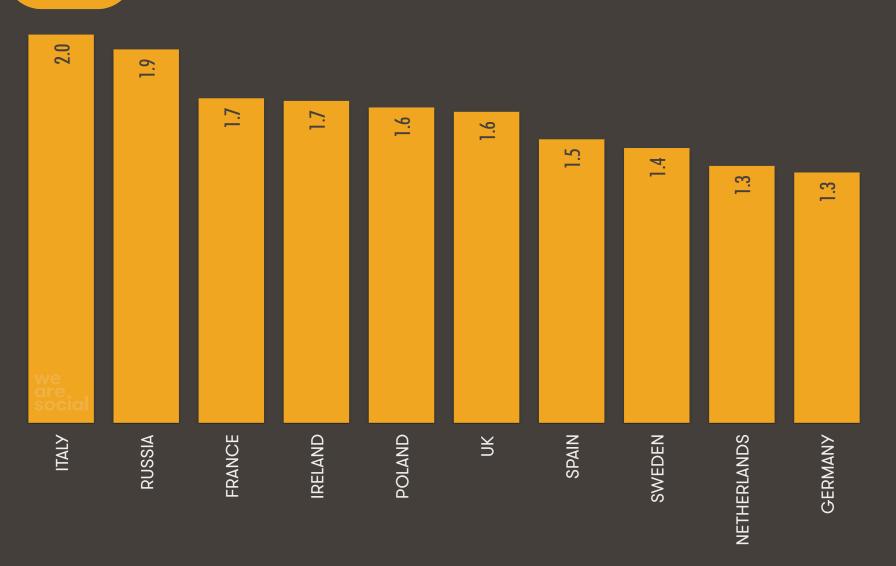
SOCIAL MEDIA USERS IN EUROPE





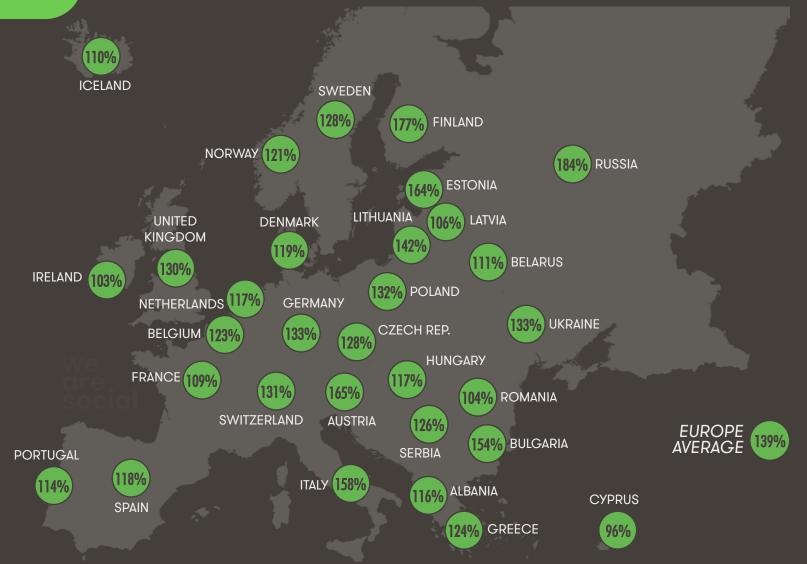
TIME SPENT ON SOCIAL MEDIA

AVERAGE NUMBER OF HOURS PER DAY SPENT BY SOCIAL MEDIA USERS ON ALL SOCIAL CHANNELS





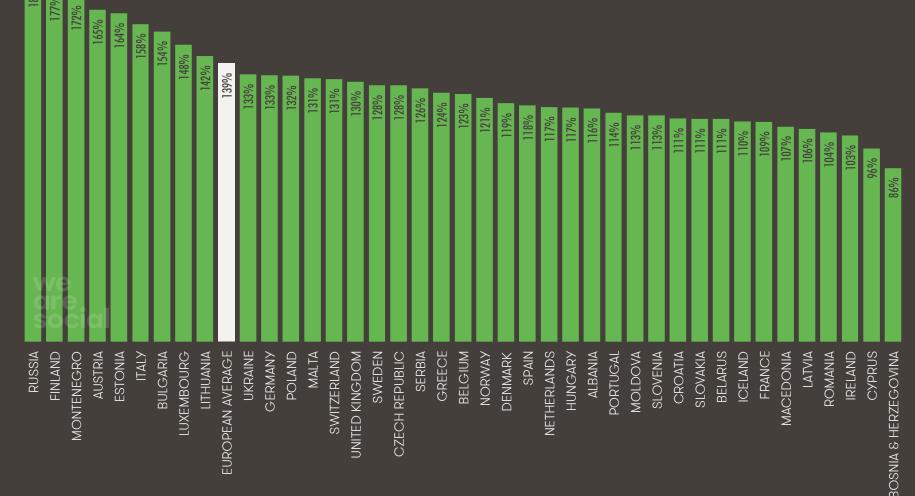
MOBILE SUBSCRIPTION PENETRATION





MOBILE SUBSCRIPTION PENETRATION







MOBILE SUBSCRIPTIONS IN EUROPE





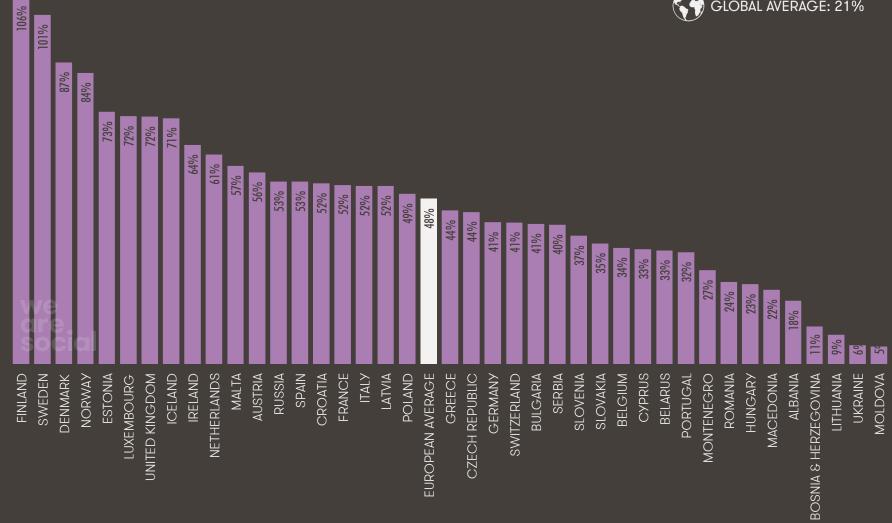
MOBILE BROADBAND PENETRATION





MOBILE BROADBAND PENETRATION





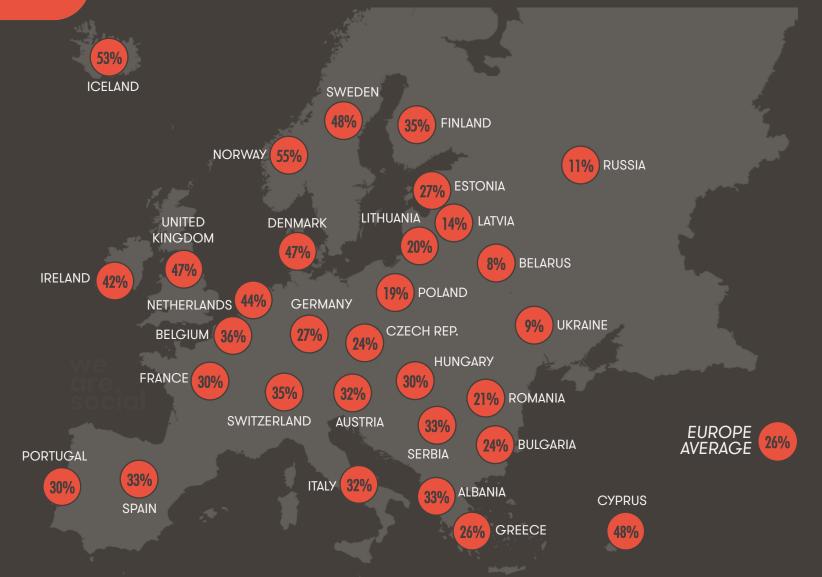


MOBILE BROADBAND SUBSCRIPTIONS



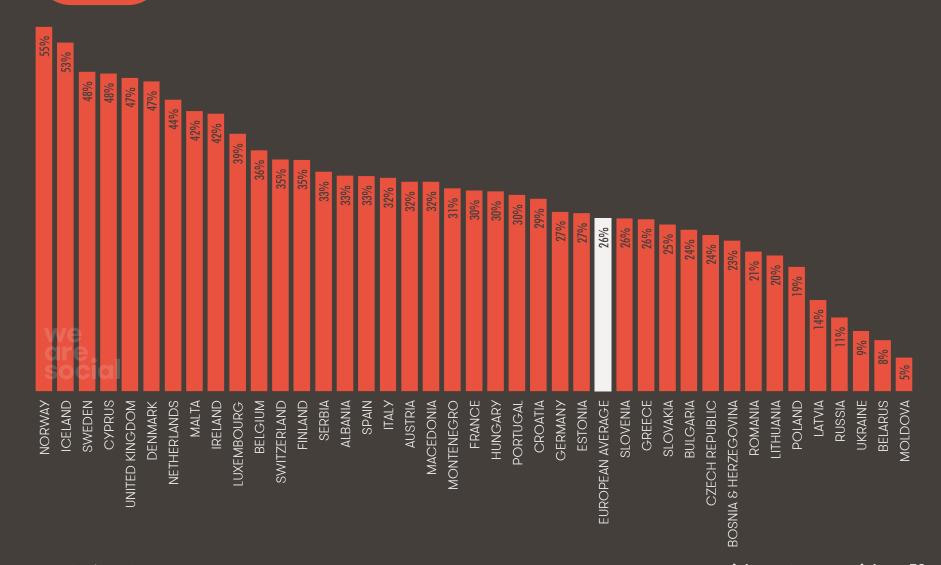


MOBILE SOCIAL PENETRATION (MAU)





MOBILE SOCIAL PENETRATION (MAU)





ACTIVE MOBILE SOCIAL USERS (MAU)





INDIVIDUAL COUNTRY DATA



ALBANIA

ALBANIA: SNAPSHOT



3,011,405

TOTAL POPULATION



52%

48%

URBAN

RURAL

1,641,241

INTERNET USERS



55%

INTERNET PENETRATION

1,360,000

ACTIVE FACEBOOK USERS



45%

FACEBOOK PENETRATION

3,500,000

ACTIVE MOBILE SUBSCRIPTIONS



116%

MOBILE SUBSCRIPTION PENETRATION

ALBANIA: MOBILE STATS

NUMBER OF **ACTIVE MOBILE BROADBAND SUBSCRIPTIONS**

MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA USERS ACCESSING SOCIAL MEDIA ON A MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



553K



18%



980K



ALBANIA: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



90%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



10%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





AUSTRIA

AUSTRIA

8,221,646

TOTAL POPULATION



68%

RURAL

32%

6,657,992

INTERNET USERS



81%

INTERNET PENETRATION

URBAN

3,200,000

ACTIVE FACEBOOK USERS



39%

FACEBOOK PENETRATION

13,590,000

ACTIVE MOBILE SUBSCRIPTIONS



165%

MOBILE SUBSCRIPTION PENETRATION



AUSTRIA: SMARTPHONE USAGE

SMARTPHONE PENETRATION AS A PERCENTAGE OF THE TOTAL POPULATION

SMARTPHONE USERS SEARCHING FOR LOCAL INFORMATION VIA THEIR PHONE

SMARTPHONE USERS RESEARCHING PRODUCTS VIA THEIR PHONE

SMARTPHONE USERS WHO HAVE MADE A PURCHASE VIA THEIR **PHONE**



48%



90%



80%



AUSTRIA: MOBILE STATS

NUMBER OF **ACTIVE MOBILE BROADBAND SUBSCRIPTIONS**

MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA USERS ACCESSING SOCIAL MEDIA ON A MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



4.6M



56%



2.6M



AUSTRIA: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



27%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



73%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





BELARUS

BELARUS



9,625,888



75%

25%

RURAL

TOTAL POPULATION

URBAN

4,523,412

INTERNET USERS



47%

INTERNET PENETRATION

2,200,000

ACTIVE VKONTAKTE USERS



23%

VKONTAKTE PENETRATION

10,676,471

ACTIVE MOBILE SUBSCRIPTIONS



111%

MOBILE SUBSCRIPTION PENETRATION

BELARUS: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION







3.2M

33%

744K

BELARUS: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



53%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



47%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





BELGIUM

BELGIUM



10,444,268

TOTAL POPULATION



97%

URBAN

RURAL (3%)

8,559,449

INTERNET USERS



82%

INTERNET PENETRATION

5,400,000

ACTIVE FACEBOOK USERS



52%

FACEBOOK PENETRATION

12,880,000

ACTIVE MOBILE SUBSCRIPTIONS



123%



BELGIUM: SMARTPHONE USAGE

SMARTPHONE
PENETRATION AS A
PERCENTAGE OF THE
TOTAL POPULATION

SMARTPHONE USERS SEARCHING FOR LOCAL INFORMATION VIA THEIR PHONE SMARTPHONE USERS
RESEARCHING
PRODUCTS VIA
THEIR PHONE

SMARTPHONE USERS WHO HAVE MADE A PURCHASE VIA THEIR PHONE



34%



84%



66%



BELGIUM: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



3.5M 34



34%



3.8M



BELGIUM: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



49%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



51%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





BOSNIA & HERZEGOVINA

FEB 2014

BOSNIA & HERZEGOVINA (B&H)



3,875,723

TOTAL POPULATION



49% 51%

URBAN

RURAL

2,535,356

INTERNET USERS



65%

INTERNET PENETRATION

1,540,000

ACTIVE FACEBOOK USERS



40%

FACEBOOK PENETRATION

3,352,331

ACTIVE MOBILE SUBSCRIPTIONS



86%

B&H: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



422K 11%



880K



BSH: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



84%

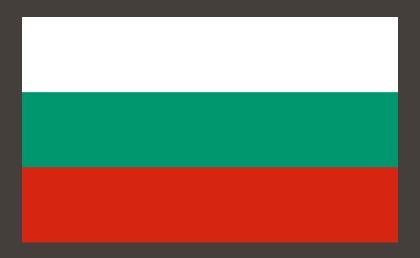
PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



16%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





BULGARIA

BULGARIA

6,981,642

TOTAL POPULATION



72%

28%

URBAN

RURAL

3,881,287

INTERNET USERS



56%

INTERNET PENETRATION

3,000,000

ACTIVE FACEBOOK USERS



43%

FACEBOOK PENETRATION

10,780,732

ACTIVE MOBILE SUBSCRIPTIONS



154%

BULGARIA: MOBILE STATS

NUMBER OF **ACTIVE MOBILE BROADBAND SUBSCRIPTIONS**

MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA USERS ACCESSING SOCIAL MEDIA ON A MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



2.8M



41%



1.7M



BULGARIA: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



38%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



62%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





CROATIA

CROATIA



4,475,611

TOTAL POPULATION



58%

42%

URBAN

RURAL

2,822,427

INTERNET USERS



63%

INTERNET PENETRATION

1,800,000

ACTIVE FACEBOOK USERS



40%

FACEBOOK PENETRATION

4,971,351

ACTIVE MOBILE SUBSCRIPTIONS



111%

CROATIA: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



2.3M



52%



1.3M



CROATIA: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



59%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



41%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





CYPRUS

CYPRUS



1,155,403

TOTAL POPULATION



70%

30%

URBAN

RURAL

694,223

INTERNET USERS



60%

INTERNET PENETRATION

560,000

ACTIVE FACEBOOK USERS



48%

FACEBOOK PENETRATION

1,110,935

ACTIVE MOBILE SUBSCRIPTIONS



96%

BELARUS: MOBILE STATS

NUMBER OF **ACTIVE MOBILE BROADBAND SUBSCRIPTIONS**

MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA USERS ACCESSING SOCIAL MEDIA ON A MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION





384K

33%

560K

CYPRUS: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



59%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



41%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





CZECH REPUBLIC

CZECH REPUBLIC



10,162,921

TOTAL POPULATION



74%

26%

URBAN

RURAL

7,632,975

INTERNET USERS



75%

INTERNET PENETRATION

4,200,000

ACTIVE FACEBOOK USERS



41%

FACEBOOK PENETRATION

12,973,080

ACTIVE MOBILE SUBSCRIPTIONS



128%



CZECH REP.: SMARTPHONE USAGE

SMARTPHONE PENETRATION AS A PERCENTAGE OF THE TOTAL POPULATION

SMARTPHONE USERS SEARCHING FOR LOCAL INFORMATION VIA THEIR PHONE

SMARTPHONE USERS RESEARCHING PRODUCTS VIA THEIR PHONE

SMARTPHONE USERS WHO HAVE MADE A PURCHASE VIA THEIR PHONE



42%



91%



77%



CZECH REP.: MOBILE STATS

NUMBER OF **ACTIVE MOBILE BROADBAND SUBSCRIPTIONS**

MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA USERS ACCESSING SOCIAL MEDIA ON A MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



4.5M



44%



2.4M





CZECH REP.: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



42%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



58%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





DENMARK

DENMARK



5,556,452

TOTAL POPULATION



87%



URBAN

RURAL

5,155,411

INTERNET USERS



93%

INTERNET PENETRATION

3,200,000

ACTIVE FACEBOOK USERS



58%

FACEBOOK PENETRATION

6,600,000

ACTIVE MOBILE SUBSCRIPTIONS



119%



DENMARK: SMARTPHONE USAGE

SMARTPHONE
PENETRATION AS A
PERCENTAGE OF THE
TOTAL POPULATION

SMARTPHONE USERS SEARCHING FOR LOCAL INFORMATION VIA THEIR PHONE SMARTPHONE USERS
RESEARCHING
PRODUCTS VIA
THEIR PHONE

SMARTPHONE USERS WHO HAVE MADE A PURCHASE VIA THEIR PHONE



59% 86%



76%



DENMARK: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



87%



2.6M



DENMARK: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



14%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



86%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





ESTONIA

ESTONIA

1,266,375

TOTAL POPULATION



70% 30%

URBAN RURAL

1,007,020



80%

INTERNET USERS INTERNET PENETRATION

540,000

ACTIVE FACEBOOK USERS



43%

FACEBOOK PENETRATION

2,070,547

ACTIVE MOBILE SUBSCRIPTIONS



164%

ESTONIA: MOBILE STATS

NUMBER OF **ACTIVE MOBILE BROADBAND SUBSCRIPTIONS**

MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA USERS ACCESSING SOCIAL MEDIA ON A MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



925K



73%



340K



ESTONIA: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



37%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



63%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





FINLAND

FINLAND



5,266,114

TOTAL POPULATION



85%

15%

URBAN

RURAL

4,789,266

INTERNET USERS



91%

INTERNET PENETRATION

2,400,000

ACTIVE FACEBOOK USERS



46%

FACEBOOK PENETRATION

9,320,000

ACTIVE MOBILE SUBSCRIPTIONS



177%

MOBILE SUBSCRIPTION PENETRATION

FINLAND: SMARTPHONE USAGE

SMARTPHONE
PENETRATION AS A
PERCENTAGE OF THE
TOTAL POPULATION

SMARTPHONE USERS SEARCHING FOR LOCAL INFORMATION VIA THEIR PHONE SMARTPHONE USERS
RESEARCHING
PRODUCTS VIA
THEIR PHONE

SMARTPHONE USERS WHO HAVE MADE A PURCHASE VIA THEIR PHONE



45%



92%



81%



FINLAND: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION







5.6M

106%

1.8M

FINLAND: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



10%

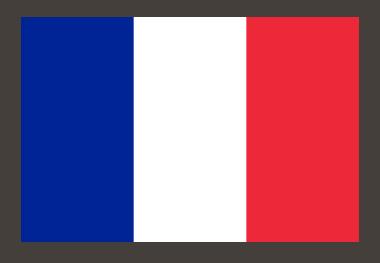
PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



90%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





FRANCE



FRANCE: DATA SNAPSHOT



65,951,611

TOTAL POPULATION



85% 15%

URBAN RURAL

54,473,474

INTERNET USERS



83%

INTERNET PENETRATION

28,000,000

ACTIVE FACEBOOK USERS



42%

FACEBOOK PENETRATION

72,180,000

ACTIVE MOBILE SUBSCRIPTIONS



109%

MOBILE PENETRATION

FRANCE: INTERNET INDICATORS

AVERAGE TIME THAT INTERNET USERS SPEND USING THE INTERNET EACH DAY THROUGH A DESKTOP OR LAPTOP



AVERAGE TIME THAT MOBILE INTERNET USERS SPEND USING MOBILE INTERNET EACH DAY







4H 08M

51%

1H 21M

FRANCE: SOCIAL INDICATORS

FEB 2014 UPDATE

SOCIAL MEDIA PENETRATION AS A PERCENTAGE OF THE TOTAL POPULATION

AVERAGE TIME SOCIAL MEDIA USERS SPEND ON SOCIAL MEDIA **EACH DAY**

PERCENTAGE OF MOBILE USERS USING SOCIAL MEDIA APPS ON THEIR PHONE

PERCENTAGE OF MOBILE USERS USING LOCATION-BASED **SERVICES**







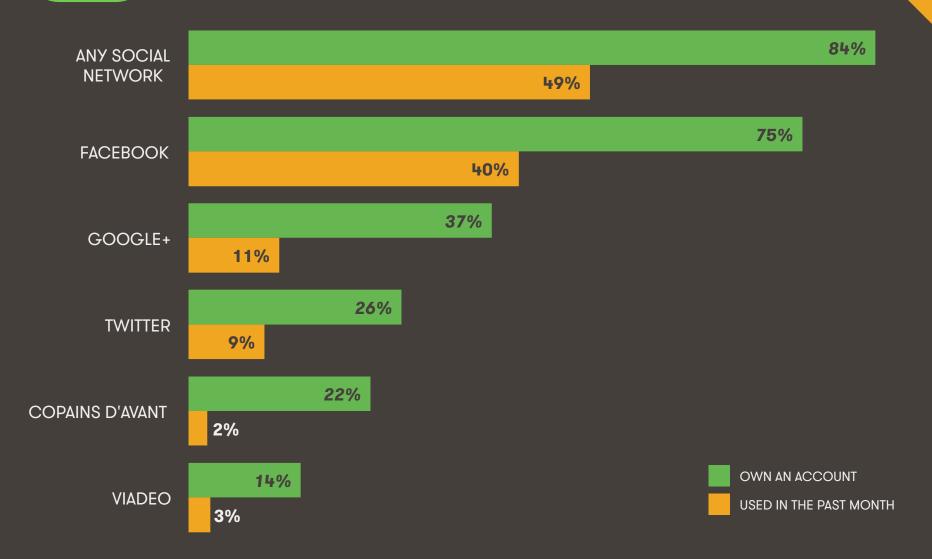
69%

1H 41M

44%



FRANCE: SOCIAL MEDIA USE





FRANCE: SMARTPHONE USAGE

SMARTPHONE
PENETRATION AS A
PERCENTAGE OF THE
TOTAL POPULATION

SMARTPHONE USERS SEARCHING FOR LOCAL INFORMATION VIA THEIR PHONE SMARTPHONE USERS
RESEARCHING
PRODUCTS VIA
THEIR PHONE

SMARTPHONE USERS WHO HAVE MADE A PURCHASE VIA THEIR PHONE



42% 88%



74%



FRANCE: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



34.2M



52%



20.0M



FRANCE: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



26%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



74%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





GERMANY



GERMANY: DATA SNAPSHOT



26%

81,147,265

TOTAL POPULATION



74%

URBAN RURAL

68,296,919

INTERNET USERS



84%

INTERNET PENETRATION

28,000,000

ACTIVE FACEBOOK USERS



35%

FACEBOOK PENETRATION

107,700,000

ACTIVE MOBILE SUBSCRIPTIONS



133%

MOBILE PENETRATION

GERMANY: INTERNET INDICATORS

2014Upp

AVERAGE TIME THAT INTERNET USERS SPEND USING THE INTERNET EACH DAY THROUGH A DESKTOP OR LAPTOP



AVERAGE TIME THAT
MOBILE INTERNET USERS
SPEND USING MOBILE
INTERNET EACH DAY







3H 44M

60%

1H 33M

GERMANY: SOCIAL INDICATORS

FEB 2014 UPDATE

SOCIAL MEDIA PENETRATION AS A PERCENTAGE OF THE TOTAL POPULATION

AVERAGE TIME SOCIAL MEDIA USERS SPEND ON SOCIAL MEDIA **EACH DAY**

PERCENTAGE OF MOBILE USERS USING SOCIAL MEDIA APPS ON THEIR PHONE

PERCENTAGE OF MOBILE USERS USING LOCATION-BASED **SERVICES**









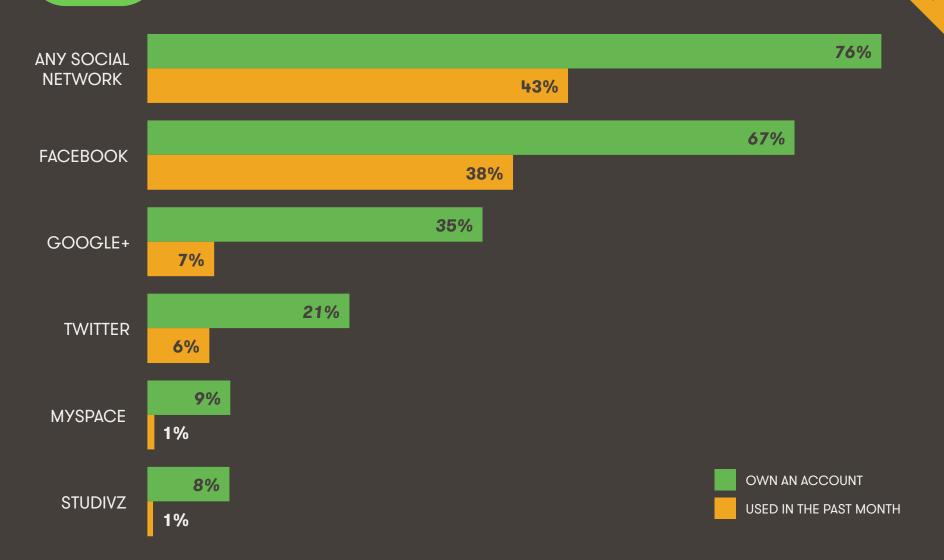
64%

1H 17M

49%

GERMANY: SOCIAL MEDIA USE

TEB ROTH UNDATE





GERMANY: SMARTPHONE USAGE

SMARTPHONE
PENETRATION AS A
PERCENTAGE OF THE
TOTAL POPULATION

SMARTPHONE USERS SEARCHING FOR LOCAL INFORMATION VIA THEIR PHONE SMARTPHONE USERS
RESEARCHING
PRODUCTS VIA
THEIR PHONE

SMARTPHONE USERS WHO HAVE MADE A PURCHASE VIA THEIR PHONE



40%



88%



76%



GERMANY: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



33.3M



41%



22.0M



GERMANY: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



53%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



47%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





GREECE

GREECE



10,772,967

TOTAL POPULATION



61%

39%

URBAN

RURAL

6,029,983

INTERNET USERS



56%

INTERNET PENETRATION

4,400,000

ACTIVE FACEBOOK USERS



41%

FACEBOOK PENETRATION

13,354,000

ACTIVE MOBILE SUBSCRIPTIONS



124%

MOBILE SUBSCRIPTION PENETRATION



GREECE: SMARTPHONE USAGE

SMARTPHONE
PENETRATION AS A
PERCENTAGE OF THE
TOTAL POPULATION

SMARTPHONE USERS SEARCHING FOR LOCAL INFORMATION VIA THEIR PHONE SMARTPHONE USERS
RESEARCHING
PRODUCTS VIA
THEIR PHONE

SMARTPHONE USERS WHO HAVE MADE A PURCHASE VIA THEIR PHONE



33% 94%



85%



GREECE: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION







4.8M

44%

2.8M

GREECE: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



69%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



31%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





HUNGARY

HUNGARY

9,939,470

TOTAL POPULATION



68% 32%

URBAN RURAL

7,170,086

INTERNET USERS



72%

INTERNET PENETRATION

4,800,000

ACTIVE FACEBOOK USERS



48%

FACEBOOK PENETRATION

11,580,000

ACTIVE MOBILE SUBSCRIPTIONS



117%

MOBILE SUBSCRIPTION PENETRATION



HUNGARY: SMARTPHONE USAGE

SMARTPHONE
PENETRATION AS A
PERCENTAGE OF THE
TOTAL POPULATION

SMARTPHONE USERS SEARCHING FOR LOCAL INFORMATION VIA THEIR PHONE SMARTPHONE USERS
RESEARCHING
PRODUCTS VIA
THEIR PHONE

SMARTPHONE USERS WHO HAVE MADE A PURCHASE VIA THEIR PHONE



34% 82%



75%



HUNGARY: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



2.3M 23%



3.0M



HUNGARY: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



48%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



52%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





ICELAND

ICELAND



RURAL

315,281

TOTAL POPULATION



93%

URBAN

300,656

INTERNET USERS



95%

INTERNET PENETRATION

220,000

ACTIVE FACEBOOK USERS



70%

FACEBOOK PENETRATION

346,000

ACTIVE MOBILE SUBSCRIPTIONS



110%

MOBILE SUBSCRIPTION PENETRATION

ICELAND: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



225K



71%



166K



ICELAND: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



41%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



59%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





IRELAND

IRELAND



4,775,982

TOTAL POPULATION



62% 38%

URBAN

RURAL

3,730,402



78%

INTERNET USERS

INTERNET PENETRATION

2,400,000



50%

FACEBOOK PENETRATION

ACTIVE FACEBOOK USERS

4,906,000



103%

MOBILE SUBSCRIPTION PENETRATION

ACTIVE MOBILE SUBSCRIPTIONS



IRELAND: INTERNET INDICATORS

AVERAGE TIME THAT INTERNET USERS SPEND USING THE INTERNET EACH DAY THROUGH A DESKTOP OR LAPTOP



AVERAGE TIME THAT MOBILE INTERNET USERS SPEND USING MOBILE INTERNET EACH DAY







3H 40M

59%

1H 52M

IRELAND: SOCIAL INDICATORS

SOCIAL MEDIA
PENETRATION AS A
PERCENTAGE OF THE
TOTAL POPULATION

AVERAGE TIME SOCIAL MEDIA USERS SPEND ON SOCIAL MEDIA EACH DAY PERCENTAGE OF MOBILE USERS USING SOCIAL MEDIA APPS ON THEIR PHONE PERCENTAGE OF MOBILE USERS USING LOCATION-BASED SERVICES



71%



1H 40M

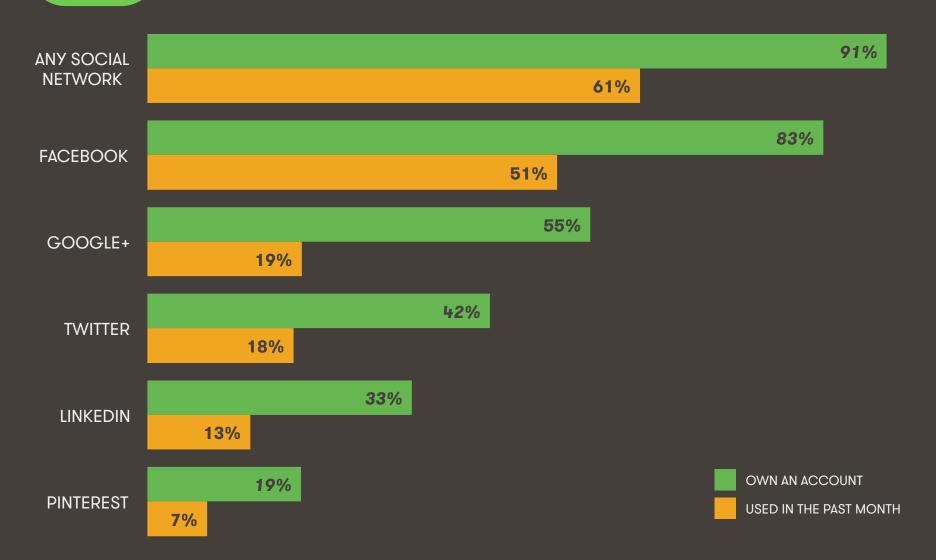


51%





IRELAND: SOCIAL MEDIA USE



IRELAND: SMARTPHONE USAGE

SMARTPHONE PENETRATION AS A PERCENTAGE OF THE TOTAL POPULATION

SMARTPHONE USERS SEARCHING FOR LOCAL INFORMATION VIA THEIR PHONE

SMARTPHONE USERS RESEARCHING PRODUCTS VIA THEIR PHONE

SMARTPHONE USERS WHO HAVE MADE A PURCHASE VIA THEIR **PHONE**



57%



91%



83%



IRELAND: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



3.0M



64%



2.0M



IRELAND: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



59%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



41%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





ITALY

ITALY: DATA SNAPSHOT



61,482,297

TOTAL POPULATION



68%URBAN
RURAL

35,531,527

INTERNET USERS



58%

INTERNET PENETRATION

26,000,000

ACTIVE FACEBOOK USERS



42%

FACEBOOK PENETRATION

97,226,000

ACTIVE MOBILE SUBSCRIPTIONS



158%

MOBILE PENETRATION

ITALY: INTERNET INDICATORS

AVERAGE TIME THAT INTERNET USERS SPEND USING THE INTERNET EACH DAY THROUGH A DESKTOP OR LAPTOP



AVERAGE TIME THAT MOBILE INTERNET USERS SPEND USING MOBILE INTERNET EACH DAY







4H 41M

47%

2H 13M

ITALY: SOCIAL INDICATORS

SOCIAL MEDIA
PENETRATION AS A
PERCENTAGE OF THE
TOTAL POPULATION

AVERAGE TIME SOCIAL MEDIA USERS SPEND ON SOCIAL MEDIA EACH DAY PERCENTAGE OF MOBILE USERS USING SOCIAL MEDIA APPS ON THEIR PHONE PERCENTAGE OF MOBILE USERS USING LOCATION-BASED SERVICES







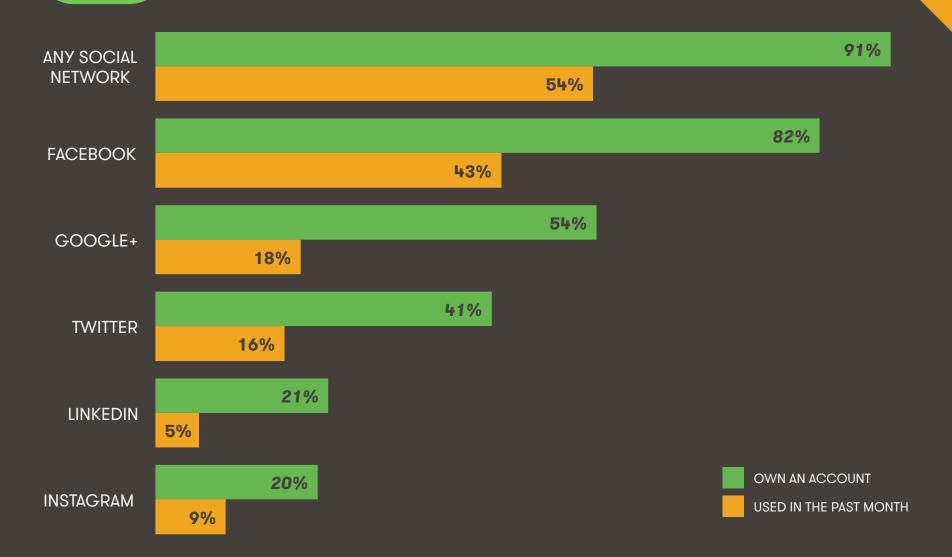
52%

2H 00M

46%

ITALY: SOCIAL MEDIA USE

ARB ROTH UDDATE



ITALY: SMARTPHONE USAGE

SMARTPHONE
PENETRATION AS A
PERCENTAGE OF THE
TOTAL POPULATION

SMARTPHONE USERS SEARCHING FOR LOCAL INFORMATION VIA THEIR PHONE SMARTPHONE USERS
RESEARCHING
PRODUCTS VIA
THEIR PHONE

SMARTPHONE USERS WHO HAVE MADE A PURCHASE VIA THEIR PHONE



41%



92%



84%



ITALY: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



31.7M



52%



19.8M



ITALY: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



79%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



21%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





LATVIA

LATVIA

2,178,443

iii

68%

32%

TOTAL POPULATION

URBAN

RURAL

1,621,769

INTERNET USERS



74%

INTERNET PENETRATION

500,000

ACTIVE FACEBOOK USERS



23%

FACEBOOK PENETRATION

2,310,000

ACTIVE MOBILE SUBSCRIPTIONS



106%

MOBILE SUBSCRIPTION PENETRATION

LATVIA: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION







1.1M

52%

300K

LATVIA: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



41%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



59%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





LITHUANIA

LITHUANIA

3,515,858

TOTAL POPULATION

iii

67% 33%

URBAN

RURAL

2,397,517

INTERNET USERS



68%

INTERNET PENETRATION

1,240,000

ACTIVE FACEBOOK USERS



35%

FACEBOOK PENETRATION

5,000,000

ACTIVE MOBILE SUBSCRIPTIONS



142%

MOBILE SUBSCRIPTION PENETRATION

LITHUANIA: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



301K



9%



720K



LITHUANIA: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



56%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



44%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





LUXEMBOURG

LUXEMBOURG

514,862

TOTAL POPULATION



85% 15%

URBAN RURAL

468,348

INTERNET USERS



91%

INTERNET PENETRATION

260,000

ACTIVE FACEBOOK USERS



50%

FACEBOOK PENETRATION

761,314

ACTIVE MOBILE SUBSCRIPTIONS



148%

MOBILE SUBSCRIPTION PENETRATION



LUXEMBOURG: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



369K



72%



200K





LUXEMBOURG: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS
THAT ARE PRE-PAID



41%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



59%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





MACEDONIA

MACEDONIA



2,087,171

TOTAL POPULATION



59% 41%

URBAN

RURAL

1,314,969

INTERNET USERS



63%

INTERNET PENETRATION

1,060,000

ACTIVE FACEBOOK USERS



51%

FACEBOOK PENETRATION

2,235,460

ACTIVE MOBILE SUBSCRIPTIONS



107%

MOBILE SUBSCRIPTION PENETRATION



MACEDONIA: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



450K



22%



660K





MACEDONIA: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



61%

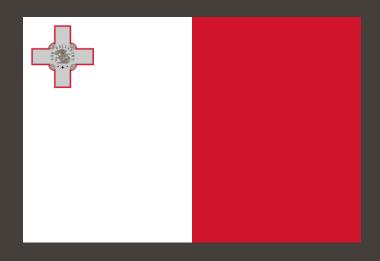
PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



39%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





MALTA

MALTA



411,277

TOTAL POPULATION



95%

URBAN

RURAL (5%)

286,885

INTERNET USERS



70%

INTERNET PENETRATION

240,000

ACTIVE FACEBOOK USERS



58%

FACEBOOK PENETRATION

539,500

ACTIVE MOBILE SUBSCRIPTIONS



131%

MOBILE SUBSCRIPTION PENETRATION

MALTA: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



236K



57%



174K



MALTA: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



81%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



19%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





MOLDOVA

MOLDOVA



3,619,925

TOTAL POPULATION



47%

53%

URBAN

RURAL

1,585,973

INTERNET USERS



44%

INTERNET PENETRATION

380,000

ACTIVE FACEBOOK USERS



10%

FACEBOOK PENETRATION

4,080,143

ACTIVE MOBILE SUBSCRIPTIONS



113%

MOBILE SUBSCRIPTION PENETRATION

MOLDOVA: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



185K 5%



% 184K





MOLDOVA: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



75%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



25%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





MONTENEGRO

MONTENEGRO



38%

653,474

TOTAL POPULATION



62%

URBAN RURAL

373,655

INTERNET USERS



57%

INTERNET PENETRATION

320,000

ACTIVE FACEBOOK USERS



49%

FACEBOOK PENETRATION

1,126,000

ACTIVE MOBILE SUBSCRIPTIONS



172%

MOBILE SUBSCRIPTION PENETRATION



MONTENEGRO: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



177K



27%



200K





MONTENEGRO: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



69%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



31%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





NETHERLANDS

NETHERLANDS

16,805,037

TOTAL POPULATION



83% 17%

URBAN RURAL

15,559,488





93%

INTERNET PENETRATION

8,800,000

ACTIVE FACEBOOK USERS



52%

FACEBOOK PENETRATION

19,643,000

ACTIVE MOBILE SUBSCRIPTIONS



117%

MOBILE SUBSCRIPTION PENETRATION

FEB 2014

NETHERLANDS: INTERNET INDICATORS

AVERAGE TIME THAT INTERNET USERS SPEND USING THE INTERNET EACH DAY THROUGH A DESKTOP OR LAPTOP



AVERAGE TIME THAT MOBILE INTERNET USERS SPEND USING MOBILE INTERNET EACH DAY







3H 44M

66%

1H 26M



NETHERLANDS: SOCIAL INDICATORS

SOCIAL MEDIA
PENETRATION AS A
PERCENTAGE OF THE
TOTAL POPULATION

AVERAGE TIME SOCIAL MEDIA USERS SPEND ON SOCIAL MEDIA EACH DAY PERCENTAGE OF MOBILE USERS USING SOCIAL MEDIA APPS ON THEIR PHONE PERCENTAGE OF MOBILE USERS USING LOCATION-BASED SERVICES







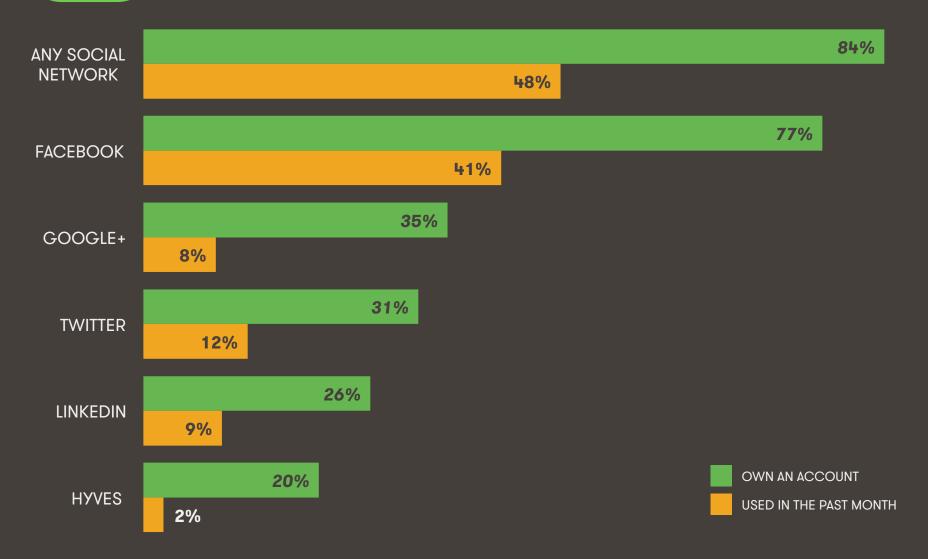
78%

1H 20M

44%



NETHERLANDS: SOCIAL MEDIA USE





NETHERLANDS: SMARTPHONE USAGE

SMARTPHONE
PENETRATION AS A
PERCENTAGE OF THE
TOTAL POPULATION

SMARTPHONE USERS SEARCHING FOR LOCAL INFORMATION VIA THEIR PHONE SMARTPHONE USERS
RESEARCHING
PRODUCTS VIA
THEIR PHONE

SMARTPHONE USERS WHO HAVE MADE A PURCHASE VIA THEIR PHONE



52%

81%



74%



NETHERLANDS: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



10.2M



61%



7.4M





NETHERLANDS: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



38%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



62%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





NORWAY

NORWAY: SNAPSHOT



4,722,701

TOTAL POPULATION



79%

21%

URBAN

RURAL

4,471,907

INTERNET USERS



95%

INTERNET PENETRATION

3,000,000

ACTIVE FACEBOOK USERS



64%

FACEBOOK PENETRATION

5,732,000

ACTIVE MOBILE SUBSCRIPTIONS



121%

MOBILE SUBSCRIPTION PENETRATION

NORWAY: SMARTPHONE USAGE

SMARTPHONE
PENETRATION AS A
PERCENTAGE OF THE
TOTAL POPULATION

SMARTPHONE USERS SEARCHING FOR LOCAL INFORMATION VIA THEIR PHONE SMARTPHONE USERS
RESEARCHING
PRODUCTS VIA
THEIR PHONE

SMARTPHONE USERS WHO HAVE MADE A PURCHASE VIA THEIR PHONE



68%



84%



68%



NORWAY: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



4.0M



84%



2.6M



NORWAY: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



24%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



76%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





POLAND



POLAND: DATA SNAPSHOT

38,383,809

TOTAL POPULATION

INTERNET USERS



61% 39% RURAL

65%

24,969,935



INTERNET PENETRATION

12,000,000

ACTIVE FACEBOOK USERS



31%

FACEBOOK PENETRATION

50,840,000



132%

ACTIVE MOBILE SUBSCRIPTIONS

MOBILE PENETRATION

POLAND: INTERNET INDICATORS

AVERAGE TIME THAT INTERNET
USERS SPEND USING THE
INTERNET EACH DAY THROUGH
A DESKTOP OR LAPTOP



AVERAGE TIME THAT MOBILE INTERNET USERS SPEND USING MOBILE INTERNET EACH DAY







4H 50M

44%

1H 48M

POLAND: SOCIAL INDICATORS

SOCIAL MEDIA
PENETRATION AS A
PERCENTAGE OF THE
TOTAL POPULATION

AVERAGE TIME SOCIAL MEDIA USERS SPEND ON SOCIAL MEDIA EACH DAY PERCENTAGE OF MOBILE USERS USING SOCIAL MEDIA APPS ON THEIR PHONE PERCENTAGE OF MOBILE USERS USING LOCATION-BASED SERVICES



59% 1H 38M

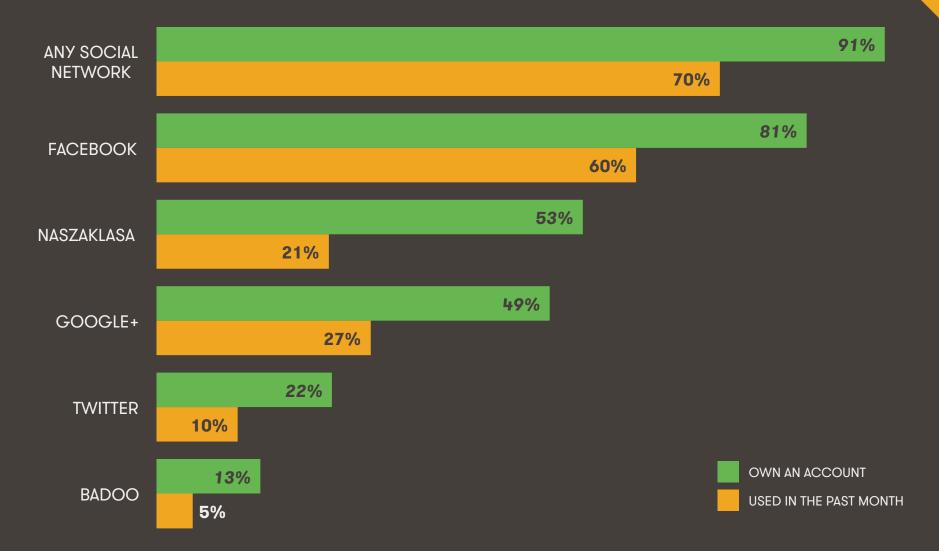


32%



POLAND: SOCIAL MEDIA USE

PEB 2014 UDDAIL





POLAND: SMARTPHONE USAGE

SMARTPHONE
PENETRATION AS A
PERCENTAGE OF THE
TOTAL POPULATION

SMARTPHONE USERS SEARCHING FOR LOCAL INFORMATION VIA THEIR PHONE SMARTPHONE USERS
RESEARCHING
PRODUCTS VIA
THEIR PHONE

SMARTPHONE USERS WHO HAVE MADE A PURCHASE VIA THEIR PHONE



35%



90%



78%



POLAND: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



18.9M L



49%



7.2M



POLAND: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



54%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



46%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





PORTUGAL

PORTUGAL



10,799,270

TOTAL POPULATION



61%

39%

URBAN

RURAL

6,900,134

INTERNET USERS



64%

INTERNET PENETRATION

5,200,000

ACTIVE FACEBOOK USERS



48%

FACEBOOK PENETRATION

12,312,000

ACTIVE MOBILE SUBSCRIPTIONS



114%

MOBILE SUBSCRIPTION PENETRATION



PORTUGAL: SMARTPHONE USAGE

SMARTPHONE
PENETRATION AS A
PERCENTAGE OF THE
TOTAL POPULATION

SMARTPHONE USERS SEARCHING FOR LOCAL INFORMATION VIA THEIR PHONE SMARTPHONE USERS
RESEARCHING
PRODUCTS VIA
THEIR PHONE

SMARTPHONE USERS WHO HAVE MADE A PURCHASE VIA THEIR PHONE



32%



90%



79%



PORTUGAL: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



3.5M



32%



3.2M



PORTUGAL: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



73%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



27%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





ROMANIA

ROMANIA

21,790,479

TOTAL POPULATION



58% 42%

URBAN

RURAL

10,924,252

INTERNET USERS



50%

INTERNET PENETRATION

7,000,000

ACTIVE FACEBOOK USERS



32%

FACEBOOK PENETRATION

22,700,000

ACTIVE MOBILE SUBSCRIPTIONS



104%

MOBILE SUBSCRIPTION PENETRATION



ROMANIA: SMARTPHONE USAGE

SMARTPHONE
PENETRATION AS A
PERCENTAGE OF THE
TOTAL POPULATION

SMARTPHONE USERS SEARCHING FOR LOCAL INFORMATION VIA THEIR PHONE SMARTPHONE USERS
RESEARCHING
PRODUCTS VIA
THEIR PHONE

SMARTPHONE USERS WHO HAVE MADE A PURCHASE VIA THEIR PHONE



28%



90%



84%



ROMANIA: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



5.2M



24%



4.6M



ROMANIA: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



70%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



30%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





RUSSIA



RUSSIA: DATA SNAPSHOT

142,500,482

TOTAL POPULATION



73%

27%

URBAN

RURAL

75,926,004

INTERNET USERS



53%

INTERNET PENETRATION

46,800,000

ACTIVE VKONTAKTE USERS



33%

VKONTAKTE PENETRATION

261,886,329

ACTIVE MOBILE SUBSCRIPTIONS



184%

MOBILE PENETRATION

RUSSIA: INTERNET INDICATORS

AVERAGE TIME THAT INTERNET USERS SPEND USING THE INTERNET EACH DAY THROUGH A DESKTOP OR LAPTOP



AVERAGE TIME THAT MOBILE INTERNET USERS SPEND USING MOBILE INTERNET EACH DAY







4H 45M

37%

1H 26M

RUSSIA: SOCIAL INDICATORS

FEB 2014 UPDATE

SOCIAL MEDIA PENETRATION AS A PERCENTAGE OF THE TOTAL POPULATION

AVERAGE TIME SOCIAL MEDIA USERS SPEND ON SOCIAL MEDIA **EACH DAY**

PERCENTAGE OF MOBILE USERS USING SOCIAL MEDIA APPS ON THEIR PHONE

PERCENTAGE OF MOBILE USERS USING LOCATION-BASED **SERVICES**







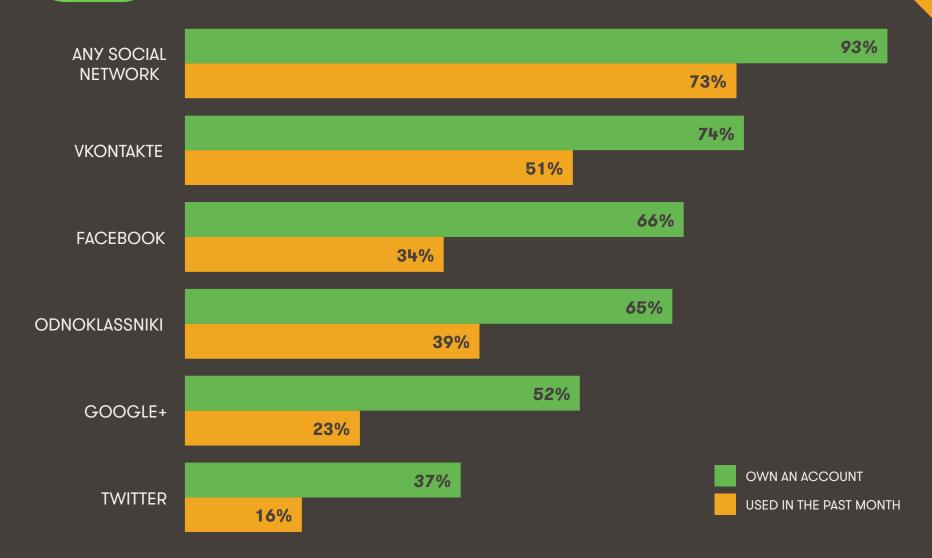
50%

1H 56M

44%



RUSSIA: SOCIAL MEDIA USE





RUSSIA: SMARTPHONE USAGE

SMARTPHONE
PENETRATION AS A
PERCENTAGE OF THE
TOTAL POPULATION

SMARTPHONE USERS SEARCHING FOR LOCAL INFORMATION VIA THEIR PHONE SMARTPHONE USERS
RESEARCHING
PRODUCTS VIA
THEIR PHONE

SMARTPHONE USERS WHO HAVE MADE A PURCHASE VIA THEIR PHONE



36% 93%



82%



RUSSIA: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION





75.3M

53%

15.8M

RUSSIA: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



84%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



16%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





SERBIA

SERBIA



7,243,007

TOTAL POPULATION



56%

44%

URBAN

RURAL

3,500,047

INTERNET USERS



48%

INTERNET PENETRATION

3,800,000

ACTIVE FACEBOOK USERS



52%

FACEBOOK PENETRATION

9,138,000

ACTIVE MOBILE SUBSCRIPTIONS



126%

MOBILE SUBSCRIPTION PENETRATION

SERBIA: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION







2.9M

40%

2.4M

SERBIA: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



66%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



34%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





SLOVAKIA

SLOVAKIA



5,488,339

TOTAL POPULATION



55%

45%

URBAN

RURAL

4,386,470

INTERNET USERS



80%

INTERNET PENETRATION

2,200,000

ACTIVE FACEBOOK USERS



40%

FACEBOOK PENETRATION

6,095,000

ACTIVE MOBILE SUBSCRIPTIONS



111%

MOBILE SUBSCRIPTION PENETRATION



SLOVAKIA: SMARTPHONE USAGE

SMARTPHONE
PENETRATION AS A
PERCENTAGE OF THE
TOTAL POPULATION

SMARTPHONE USERS SEARCHING FOR LOCAL INFORMATION VIA THEIR PHONE SMARTPHONE USERS
RESEARCHING
PRODUCTS VIA
THEIR PHONE

SMARTPHONE USERS WHO HAVE MADE A PURCHASE VIA THEIR PHONE



46% 88%



84%



SLOVAKIA: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



1.9M



35%



1.4M



SLOVAKIA: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



51%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



49%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





SLOVENIA

SLOVENIA



1,992,690

TOTAL POPULATION



50%

50%

URBAN

RURAL

1,397,632

INTERNET USERS



70%

INTERNET PENETRATION

800,000

ACTIVE FACEBOOK USERS



40%

FACEBOOK PENETRATION

2,246,000

ACTIVE MOBILE SUBSCRIPTIONS



113%

MOBILE SUBSCRIPTION PENETRATION

SLOVENIA: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



741K



37%



520K



SLOVENIA: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



29%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



71%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





SPAIN

SPAIN



47,370,542

TOTAL POPULATION



77%

23%

URBAN

RURAL

33,870,948

INTERNET USERS



72%

INTERNET PENETRATION

19,600,000

ACTIVE FACEBOOK USERS



41%

FACEBOOK PENETRATION

55,740,000

ACTIVE MOBILE SUBSCRIPTIONS



118%

MOBILE SUBSCRIPTION PENETRATION

FEB 2014

SPAIN: INTERNET INDICATORS

AVERAGE TIME THAT INTERNET USERS SPEND USING THE INTERNET EACH DAY THROUGH A DESKTOP OR LAPTOP MOBILE INTERNET PENETRATION AS A PERCENTAGE OF TOTAL POPULATION AVERAGE TIME THAT MOBILE INTERNET USERS SPEND USING MOBILE INTERNET EACH DAY





3H 59M

61%

1H 45M



SPAIN: SOCIAL INDICATORS

SOCIAL MEDIA
PENETRATION AS A
PERCENTAGE OF THE
TOTAL POPULATION

AVERAGE TIME SOCIAL MEDIA USERS SPEND ON SOCIAL MEDIA EACH DAY PERCENTAGE OF MOBILE USERS USING SOCIAL MEDIA APPS ON THEIR PHONE PERCENTAGE OF MOBILE USERS USING LOCATION-BASED SERVICES



66%



1H 28M

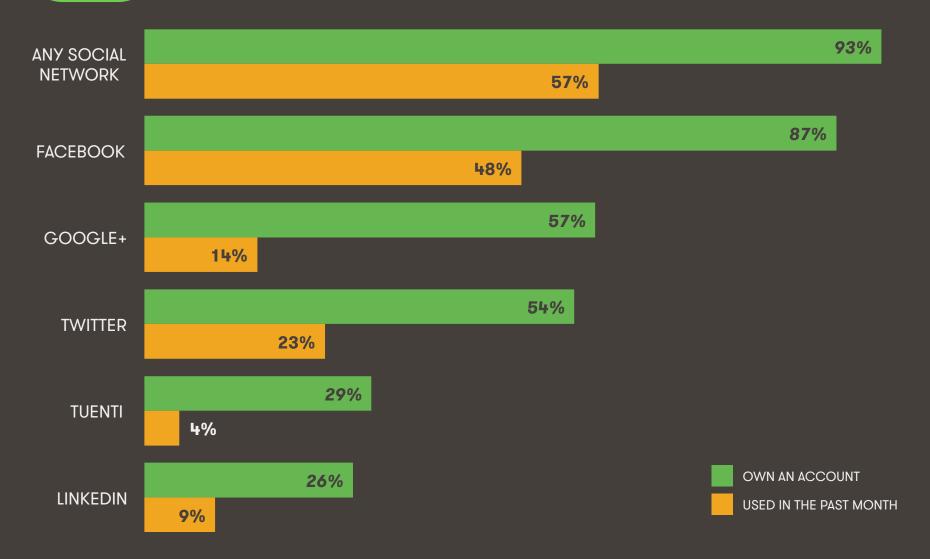


44%





SPAIN: SOCIAL MEDIA USE





SPAIN: SMARTPHONE USAGE

SMARTPHONE
PENETRATION AS A
PERCENTAGE OF THE
TOTAL POPULATION

SMARTPHONE USERS SEARCHING FOR LOCAL INFORMATION VIA THEIR PHONE SMARTPHONE USERS
RESEARCHING
PRODUCTS VIA
THEIR PHONE

SMARTPHONE USERS WHO HAVE MADE A PURCHASE VIA THEIR PHONE



55% 89%



80%



SPAIN: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



25.0M



53%



15.4M



SPAIN: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



33%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



67%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





SWEDEN

SWEDEN



9,119,423

TOTAL POPULATION



85% 15%

URBAN RURAL

8,557,561

INTERNET USERS



94%

INTERNET PENETRATION

5,200,000

ACTIVE FACEBOOK USERS



57%

FACEBOOK PENETRATION

11,643,201

ACTIVE MOBILE SUBSCRIPTIONS



128%

MOBILE SUBSCRIPTION PENETRATION



SWEDEN: INTERNET INDICATORS

AVERAGE TIME THAT INTERNET USERS SPEND USING THE INTERNET EACH DAY THROUGH A DESKTOP OR LAPTOP



AVERAGE TIME THAT MOBILE INTERNET USERS SPEND USING MOBILE INTERNET EACH DAY



4H 10M







1H 25M



SWEDEN: SOCIAL INDICATORS

SOCIAL MEDIA
PENETRATION AS A
PERCENTAGE OF THE
TOTAL POPULATION

AVERAGE TIME SOCIAL MEDIA USERS SPEND ON SOCIAL MEDIA EACH DAY PERCENTAGE OF MOBILE USERS USING SOCIAL MEDIA APPS ON THEIR PHONE PERCENTAGE OF MOBILE USERS USING LOCATION-BASED SERVICES



80%



1H 25M

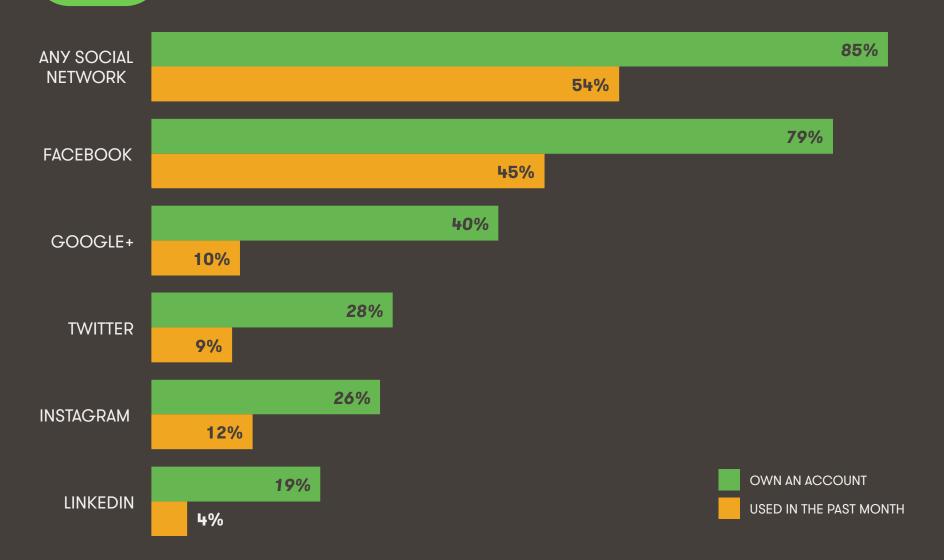


46%





SWEDEN: SOCIAL MEDIA USE





SWEDEN: SMARTPHONE USAGE

SMARTPHONE
PENETRATION AS A
PERCENTAGE OF THE
TOTAL POPULATION

SMARTPHONE USERS SEARCHING FOR LOCAL INFORMATION VIA THEIR PHONE SMARTPHONE USERS
RESEARCHING
PRODUCTS VIA
THEIR PHONE

SMARTPHONE USERS WHO HAVE MADE A PURCHASE VIA THEIR PHONE



63%



92%



79%



SWEDEN: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



9.2M 101%



4.4M



SWEDEN: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



34%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



66%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





SWITZERLAND

SWITZERLAND



7,996,026

TOTAL POPULATION



74%

26%

URBAN

RURAL

6,752,540

INTERNET USERS



84%

INTERNET PENETRATION

3,400,000

ACTIVE FACEBOOK USERS



43%

FACEBOOK PENETRATION

10,460,000

ACTIVE MOBILE SUBSCRIPTIONS



131%

MOBILE SUBSCRIPTION PENETRATION



SWITZERLAND: SMARTPHONE USAGE

SMARTPHONE
PENETRATION AS A
PERCENTAGE OF THE
TOTAL POPULATION

SMARTPHONE USERS SEARCHING FOR LOCAL INFORMATION VIA THEIR PHONE SMARTPHONE USERS
RESEARCHING
PRODUCTS VIA
THEIR PHONE

SMARTPHONE USERS WHO HAVE MADE A PURCHASE VIA THEIR PHONE



54% 92



92%



81%





SWITZERLAND: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA USERS ACCESSING SOCIAL MEDIA ON A MOBILE DEVICE PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



3.3M



41%



2.8M





SWITZERLAND: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



38%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



62%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





UKRAINE

UKRAINE

44,573,205



69%

31%

TOTAL POPULATION

URBAN

RURAL

15,115,820

INTERNET USERS



34%

INTERNET PENETRATION

12,000,000

ACTIVE VKONTAKTE USERS



27%

VKONTAKTE PENETRATION

59,344,000

ACTIVE MOBILE SUBSCRIPTIONS



133%

MOBILE SUBSCRIPTION PENETRATION



UKRAINE: SMARTPHONE USAGE

SMARTPHONE
PENETRATION AS A
PERCENTAGE OF THE
TOTAL POPULATION

SMARTPHONE USERS SEARCHING FOR LOCAL INFORMATION VIA THEIR PHONE SMARTPHONE USERS
RESEARCHING
PRODUCTS VIA
THEIR PHONE

SMARTPHONE USERS WHO HAVE MADE A PURCHASE VIA THEIR PHONE



14%



93%



85%



UKRAINE: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION



6%



4.1M



UKRAINE: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



92%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



8%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS





UNITED KINGDOM

UK: DATA SNAPSHOT



63,395,574

TOTAL POPULATION



80% 20%

URBAN RURAL

54,861,245

INTERNET USERS



87%

INTERNET PENETRATION

36,000,000

ACTIVE FACEBOOK USERS



57%

FACEBOOK PENETRATION

82,109,000

ACTIVE MOBILE SUBSCRIPTIONS



130%

MOBILE PENETRATION

UK: INTERNET INDICATORS

AVERAGE TIME THAT INTERNET USERS SPEND USING THE INTERNET EACH DAY THROUGH A DESKTOP OR LAPTOP



AVERAGE TIME THAT MOBILE INTERNET USERS SPEND USING MOBILE INTERNET EACH DAY







4H 06M

62%

1H 34M

UK: SOCIAL INDICATORS

SOCIAL MEDIA
PENETRATION AS A
PERCENTAGE OF THE
TOTAL POPULATION

AVERAGE TIME SOCIAL MEDIA USERS SPEND ON SOCIAL MEDIA EACH DAY

PERCENTAGE OF MOBILE USERS USING SOCIAL MEDIA APPS ON THEIR PHONE PERCENTAGE OF MOBILE USERS USING LOCATION-BASED SERVICES





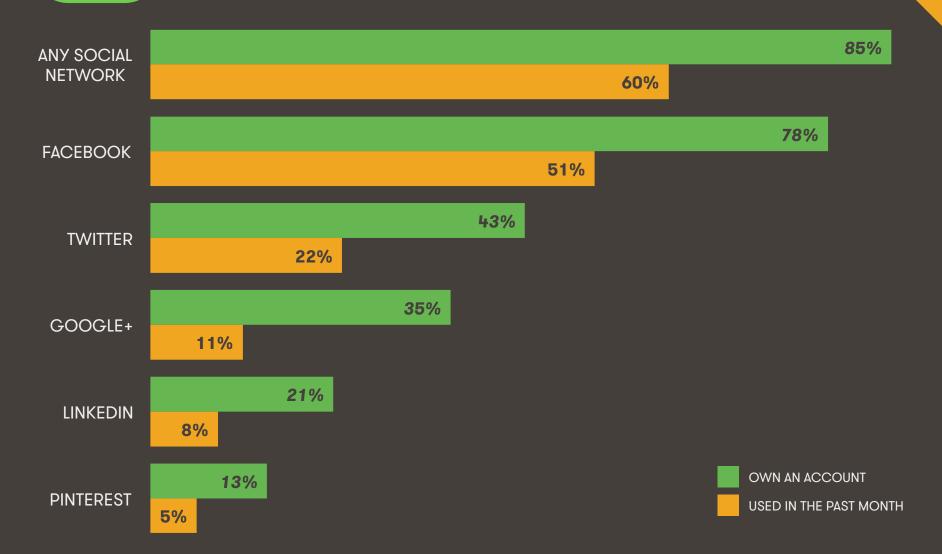




74%

1H 36M

45%



UK: SMARTPHONE USAGE

SMARTPHONE
PENETRATION AS A
PERCENTAGE OF THE
TOTAL POPULATION

SMARTPHONE USERS SEARCHING FOR LOCAL INFORMATION VIA THEIR PHONE SMARTPHONE USERS
RESEARCHING
PRODUCTS VIA
THEIR PHONE

SMARTPHONE USERS WHO HAVE MADE A PURCHASE VIA THEIR PHONE



62% 87%



73%



UK: MOBILE STATS

NUMBER OF ACTIVE MOBILE BROADBAND SUBSCRIPTIONS MOBILE BROADBAND SUBSCRIPTIONS AS A PERCENTAGE OF THE TOTAL POPULATION

ACTIVE SOCIAL MEDIA
USERS ACCESSING
SOCIAL MEDIA ON A
MOBILE DEVICE

PENETRATION OF MOBILE SOCIAL AS A PERCENTAGE OF THE TOTAL POPULATION







45.4M

72%

30.0M

UK: CONTRACT TYPE

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE PRE-PAID



46%

PERCENTAGE OF TOTAL MOBILE SUBSCRIPTIONS THAT ARE POST-PAID



54%

PERCENTAGE OF MOBILE SUBSCRIPTIONS THAT ARE 3G CONNECTIONS



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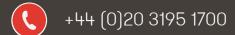
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DATA SOURCES USED IN THIS REPORT

Population data

Latest available data from the United States Census Bureau (mid-2013 data), correct as at February 2014.

Internet user data

Latest available data from InternetWorldStats.com, correct as at February 2014; usage data extrapolated from GlobalWebIndex Wave 12 (Q4 2013).

Social media user data

Latest site-reported monthly active user data from Facebook, Google+, Qzone, Sina Weibo, Tencent Weibo, Twitter, and VKontakte, correct as at February 2014; usage data extrapolated from GlobalWebIndex's *Active Usage: Social Platforms* (Wave 12 Q4 2013).

Mobile phone user data

Latest available data from Ericsson Mobility Report (November 2013), the International Telecommunication Union (ITU), The GSM Association (Q4 2013), and the CIA Government Factbook, correct as at February 2014; usage data extrapolated from GlobalWebIndex's *Active Usage: Social Platforms* (Wave 12 Q4 2013), and Google's *Our Mobile Planet* Report (May 2013).

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